

CASE STUDY QUICKBOOKS

SCREEN PRINTERS IN GREATER MARYLAND

by USB Payment Processing

Learn More!



PROBLEM

A well established B2B company who needed to use QuickBooks as a platform to run their business, kept seeing the processing rates go up. Feeling like they had no choices as QuickBooks was excellent at doing their books and invoicing they stayed with the QuickBooks provider for processing but their fees continued to increase.

SOLUTION

USB has a QuickBooks solution that is easy and simple to use. This solution keeps all processes and procedures consistent within QuickBooks all while driving down the processing costs. USB also offered training to ensure that the best practices were being applied to continue to drive down costs no matter who enters the card data.

RESULTS

After evaluating the organizations statements, we were able to:



LOWER THE EXPENSE OF TRANSACTIONS

The organization put an estimated \$6,000 to their bottom line annually while maintaining the integrity of the QuickBooks software



ENSURE GREAT SERVICE AT GREAT PRICING

Efficiencies of their point of sales systems, training, as well as our future audit program

25%

DECREASE IN
PROCESSING
COSTS

SAVINGS USED FOR
MARKETING TO
INCREASE REVENUE



"By providing a solution that can work with QuickBooks and insuring the team was trained properly, we were able to save money."